

# PRACTICAL FARMERS OF IOWA

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PRODUCING SMALL GRAINS FOR SEED MARKETS





# RAISING CERTIFIED CEREAL GRAINS

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# RAISING CERTIFIED CEREAL GRAIN SEED CONSIDERATIONS

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## POSSIBLE ADVANTAGES:

- \* Greater cash values per Bushel or Lb.
- Newer Genetics – usually creating greater yield potential
- Unique Seed = Unique Demand
- Greater Return on Investment for Production Inputs. ie – weed, insects in field & storage bin, and plant health

## • POSSIBLE DISADVANTAGES:

- Higher Seed Costs
- Market RISKS – Not Just Plant & Hope
- Storage, Hauling, and Cleaning Costs
- Management Requirements -
  - NO Noxious Weeds = Expect Field & Bin INSPECTION
  - Minimum Germination = Test Expenses
  - Patent (PVP) Issues
  - Grain SEGREGATION (Purity) is Essential
  - Any ONE failure terminates premiums