



Next Generation
Ag Advocates



PRODUCTION AGRICULTURE

What's Your Role in the Transition Ahead

LANDOWNERS

NON-OPERATING LANDOWNERS

RETIRING FARMERS & OWNER-OPERATORS

- 80% of farmland to be owned & controlled by those who don't operate it themselves
- 68% of farmers do not have children who farm & 51% have not identified a successor
- 35% of land is owned by those 75 years or older

PRODUCERS

EXISTING PRODUCERS

YOUNG & BEGINNING PRODUCERS

- Consolidation is favoring larger & fewer family farms
- The average age of farmers is nearly 60 years old
- Only 8% of our farmers are 35 years old or younger
- Only 15% of land is owned by those 55 years or younger

3RD PARTIES

INTERESTED 3RD PARTIES

- Consolidation if Ag will continue to affect our rural communities, schools & businesses
- The rural Midwest continues to decline to less than 40% of the population
- 4 companies control the livestock, seed & crop protection industries

70% of family farms are estimated to change hands over the next 15 years. Of those, only 50% have a written succession plan in place

PROGRAMS

CENTURY MATCH

Matching retiring farmers & landowners to the next generation of producers

LEASING

Trusted & independent 3rd party for your landowner-producer lease relationships

ADVISORY

Helping producers manage costs & maximize the profitability in their operation

FARM TRANSITION

Succession strategies for retiring farmers, landowners & producers