These scores will inform, not determine, tenancy.

Applicant Name: 

Reviewer Name: 

Land Management Experience

NOTES:

Current and previous farming experience

Score: 

5-6 Conveys a great deal of knowledge and experience with a variety of farming practices.
3-4 Has some farming knowledge and some experience and familiarity with a variety of farming practices.
1-2 Has very little knowledge of or experience with farming.

Weed management

Score: 

3 Has knowledge of and experience with suppressing weeds on non-producing acres.
2 Has knowledge of how to suppress weeds.
1 Does not have a realistic idea of how to suppress weeds on non-producing acres.
Your Vision for This Land

NOTES:

Vison and Goals

Score: _________

5-6  Vision for the land is clear, has realistic and well-thought-out goals and has a realistic and visionary business plan that aligns with PFI's mission of a healthy, vibrant community.
3-4  Vision, goals may not align well or may have trouble executing.
1-2  Vision and goals are not specific or well-thought-out, or are not realistic.

Plans to reach those goals

Score: _________

5-6  Has a well-thought-out plan for creating that vision with clear goals and a realistic timeline.
3-4  Has a realistic plan for next year and reasonable long-term plans.
1-2  Does not have a realistic plan or does not have steps in place to reach the long-term vision.
Understanding customers, market, and demand for products

Score: ________
3  Has a very clear understanding of their customers, the demand for their product and how to market it.
2  Has a realistic idea of how to market their product and what the demand is for it.
1  Has an unrealistic idea or has not thought out how to market their product.

Growing business over time, financing changes or keeping current business model

Score: ________
5-6 Has a very clear understanding of what will be needed financially to grow the business and a very realistic strategy to get there or good reasons why it would stay the same.
3-4 Has a generally good sense of the scale of their business and what would be needed to finance operation over time.
1-2 Does not have a realistic understanding of how they might finance the business or good reasons for keeping their current business model.
Why is the Tedesco land a good fit for you?  (No score)

NOTES:

Is there anything else you would like us to know about you?  (No score)

NOTES:
**Practical Farmers of Iowa Support & Experience**

Are you enrolled in or graduated from the following PFI programs:

- Savings Incentive Program **YES - 3 pts**
- Labor For Learning **YES - 3 pts**
- Business Coaching **YES - 3 pts**

**Farmland Access**

Will you inherit or have the opportunity to purchase farmland from a family member?

- **NO - 6pts**

**Demographic Information of Applicant and Additional Members**

| Gender (Female or Non-binary) (3 points per applicant) | | | | |
|--------------------------------------------------------|---|---|---|
| Sexual Orientation (Not heterosexual) (3 points per applicant) | | | | |
| Person of color (Black, Indigenous, Latino and other people of color) (3 points per applicant) | | | | |