Register today for the Beginning Farmer Summit in Ames on Feb. 13

Are you a beginning farmer? Are you thinking about starting a farm? Are you a landowner with notions of getting a beginning farmer on your land?

If you said “yes” to any of those questions, join us at the Beginning Farmer Summit!

**Four tracks to choose from:**
- Getting Ready for Land
- Beginning Farmer: Enterprise Budgeting
- Beginning Farmer: Marketing Plan Fundamentals
- Setting Goals and Taking the Next Steps for Landowners
The Beginning Farmer Summit is **FREE** for everyone, but registration is required for lunch by Feb. 9.

[Learn more & register](#)

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**Early registration for the PFI annual conference closes Jan. 12**

![Conference Image]

The PFI annual conference is Jan. 20-21 in Ames, with **pre-conference short courses on Jan. 19-20.**

Walk-ins are welcome, but rates increase by $20 each day of the conference.

The conference features 68 different farmers as session leaders, along with trusted service providers and researchers.

**Bonus:** The PFI Dinner + Pickles & Preserves Potluck is included in registration!

[Register today](#)

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**2023 Winter Farminar Series**

Farminars are Practical Farmers’ version of a webinar – a farmer-led webinar! These 90-minute, online presentations are **FREE** for everyone, and we encourage attendees to come with questions for the chat box.

**Farminars are held Tuesdays, noon-1:30 p.m. Central Time,** from January to March.

[See the full lineup and register](#)

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**UPCOMING EVENTS**

**Upcoming PFI events**

*All events listed in Central Time.*
Jan. 17: **Farminar** - *Creating Healthy Spaces for Pollinators to Thrive: Protecting Pollinator Habitat From Pesticides*
*Speakers: Emily May & Karen Jokela, Xerces Society*
Noon-1:30 p.m. | Online

Jan. 19-21: **Conference** - *Practical Farmers of Iowa Annual Conference and Pre-Conference Short Courses*
Full day | Ames, IA

Jan. 31: **Farminar** - *Creating Space for Pollinator and Beneficial Insect Habitat on Small Urban Farms*
*Speakers: Stephanie Steele, Xerces Society; Akello Karamoko, Keep Growing Detroit*
Noon-1:30 p.m. | Online

Feb. 13: **Conference** - *Beginning Farmer Summit*
8:30 a.m. - 4 p.m. | Ames, IA

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### Friends of PFI events

**Jan. 10-March 7: Webinar Series** - *Small-Scale Growing & Marketing for Beginning Farmers*
11 a.m.-12:30 p.m. | Online

**Jan. 13-14: Conference** - *Great Plains Growers Conference*
Missouri Western University
St. Joseph, MO

**Jan. 20: Webinar** - *Land Stewardship Project's 40th Anniversary Celebration with Robin Wall Kimmerer*
5:30 p.m. | Online

**Feb. 11: Conference** - *SFA Annual Conference*
Gorecki Conference Center
Full day | St. Joseph, MN

**Feb. 23-25: Conference** - *Marbleseed Organic Farming Conference*
Full day | Lacrosse, WI

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### BEGINNING FARMER RESOURCES

**Check out these additional resources for beginning farmers**

**AgProfit Strategies**
Beginning farmers raising grain, dairy or livestock can receive stipends for attending online or in-person courses, and may be eligible for grants. Learn more about the program at [AgProfit Strategies from the National Farmers Organization](#).

**Garden Production Manager**
Wallace Centers of Iowa is hiring a Garden Production Manager. This position will manage the organization's 12 acres of tillable land and orchard including an annual site plan for 1-2 acres of vegetable/herb production for use by our two commercial kitchens, fallow ground, cover crops, and other land use.

**Small-Scale Growing & Marketing for Beginning Farmers**
This virtual webinar series is designed for beginner farmers and will provide education around small scale production and marketing. Each will take place online, from 11-12:30 p.m. CT and will combine presentations from Agricultural Management Professionals and farmers.

**Marketing your Online Store**
From understanding the purpose of Market Analysis to developing a full marketing plan, walk you through the steps it takes to drive your online farm store. By the end of this course you will have a complete marketing strategy and ready to build posts that drive traffic to your online farm store.

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**Looking for more?**

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