Equipping farmers to build resilient farms and communities.

Call TODAY to register for the Beginning Farmer Summit!

Feb. 13 | Ames, IA | FREE | More Info

Four tracks to choose from:
- Getting Ready for Land
- Beginning Farmer: Enterprise Budgeting
- Beginning Farmer: Marketing Plan Fundamentals
- Setting Goals and Taking the Next Steps for Landowners
Online registration is closed, but spots may still be available. Call the PFI office at (515) 232-5661 to register.

**PROGRAM UPDATES**

**Join us around the state for Horticulture Meet-Ups**

Gather with other area vegetable, fruit and flower farmers to build relationships, share plans and ideas, and prepare for the coming season.

RSVP by emailing Jacqueline Venner Senske or by calling the office at (515) 232-5661.

[Meet-Up locations, dates and more info here!](#)

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**Missed the PFI annual conference? Add it to your watch list!**

The recordings from the annual conference are now available on PFI’s YouTube channel.

**Trying to fence your sheep, cattle or goats?** Start with: Fencing Techniques for Difficult Terrain

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**PFI is hiring a Beginning Farmer Engagement Coordinator**

Join our team!

- The central goal of this position is to: Bring new faces to agriculture in Iowa
- Create networks and educational opportunities for newcomers to farming
- Connect them with PFI’s network and resources.

[See full position information and apply here](#)
**UPCOMING EVENTS**

**Upcoming PFI events**
*All events listed in Central Time.*

**Feb. 13:** **Workshop - Beginning Farmer Summit**  
8:30 a.m. - 4 p.m. | Ames, IA

**Feb. 14:** **Farminar - Magic Tarping Ride: Perspectives on a System for Soil Quality, Weed Control and More on Vegetable Farms**  
Speakers: Hannah Breckbill & Ryan Maher  
Noon-1:30 p.m. | Online

**Feb. 15:** **Hort Farmer Meet-Up**  
Host: Joanne Roepke Bode  
Feed Mill Coffee Co.  
9-11 a.m. | Algona, IA

**Feb. 17:** **Hort Farmer Meet-Up**  
Host: Jenny Quiner  
Dogpatch Urban Gardens  
9-11 a.m. | Des Moines, IA

**Feb. 21:** **Farminar - Pricing Pastured Poultry**  
Speakers: Ben Grimes, Anna Hankins & Shae Pesek  
Noon-1:30 p.m. | Online

**Feb. 21:** **Hort Farmer Meet-Up**  
Host: Erik Sessions  
Blazing Star Eats  
10 a.m. - noon | Decorah, IA

**Feb. 24:** **Farminar - Bison, Beef and Tribal Food Sovereignty**  
Speaker: Jayme Murray  
Noon-1:30 p.m. | Online

**Feb. 24:** **Flower & Hort Farmer Meet-Up**  
Host: Anna Geyer & Kim Anderson  
Anna’s Cutting Garden  
9-11 a.m. | Oxford, IA

**Feb. 28:** **Farminar - Bish, Beef and Tribal Food Sovereignty**  
**Visit PFI staff at this event!**

**March 3:** **Hort Farmer Meet-Up**  
Host: John & Janna Wesselius  
The Fruited Plain  
9-11 a.m. | Sioux Center, IA

**March 14:** **Farminar - Navigating Iowa’s New Cottage Food Law: A Farmer-Focused Q&A**  
Speakers: Julie Kraling & Kurt Rueber  
Noon-1:30 p.m. | Online

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**Friends of PFI events**

**Jan. 10-March 7:** **Webinar Series - Small-Scale Growing & Marketing for Beginning Farmers**  
Hosted by: University of New Hampshire  
11 a.m.-12:30 p.m. | Online

**Feb. 14-March 14:** **Webinar Series - Marketing Your Online Farm Store**  
Hosted by: The Land Connection  
4:30-6 p.m. | Online

**Feb. 23-25:** **Conference - Marbleseed Organic Farming Conference**  
Full day | Lacrosse, WI  
**Visit PFI staff at this event!**

**Feb. 21-24:** **Virtual Conference - 2023 Urban and Small Farms Conference**  
Hosted by: Utah State University  
4:30-6 p.m. | Online

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**View more events on our events calendar**
Check out these additional resources for beginning farmers

**CSA Week Promotional Package Available**
The CSA Innovation Network is thrilled to share a free digital toolkit filled with resources, tools, and templates to help you promote CSA leading up to and during CSA Week, and beyond! Starting on January 20, sign up here to receive your package. You will then get an email with a link to the entire toolkit.

**Specialty Crop Promotion and Capacity Building Grants available to Farmers Markets and Direct Marketing Farmers**
The Iowa Healthiest State Initiative will accept applications from farmers markets, farm stands and/or CSAs, with priority on rural and isolated communities, who currently do not have the SNAP incentive program, Double Up Food Bucks, in operation. Interested? Contact Catie Dysert at Catie@iowahealthieststate.com or apply online.

**Specialty Crop Marketing Boot Camp**
This virtual boot camp is designed to help those who grow and market specialty crops, the boot camp will feature expert insight from Darcy Maulsby, an Iowa author and experienced ag marketer known as “Iowa’s Storyteller.” Registration is free and limited to 15 producers or businesses.

**STAY CONNECTED WITH PFI**

Looking for more?

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