Establish Farming Workshop

Self-Paced Series + Virtual Workshop
December 2 - February 4
$20 for PFI Members | $30 for Non-PFI Members

Beginning farmers who have started to farm and are working to build their business plan should attend the Establish Farming series. Self-paced exercises will lead you through the process of using decision-making to build a farm plan. Participants will receive free admission to the beginning farmer retreat in February 2022.

Getting Started - Dec 2 | 6:30-8 pm
Hit the ground running in this virtual session. We will cover how to use the self-paced exercises and meet other peers enrolled in this series.

Farmer Vision Panel - Dec 9 | 6-8 pm
Hear from farmers how they started farming and adjusted as opportunities arose and challenges set them back.

Enterprise Meet-Up - Jan 6 | 6:30-8 pm
Have questions you want to ask experienced farmers, here’s your chance. A mix of farmers who farm different enterprises will be sharing about their farms and answering your questions.

Register for the Establish Farming Series
PFI is seeking 2022 Labor4Learning trainers!

We are seeking experienced farmers who plan to hire an employee in 2022 to participate in our Labor4Learning program.

The Labor4Learning program is intended to benefit both parties: aspiring farmers get a paid, on-farm job and additional training on how to run a farm business, and the experienced farmer gains an eager-to-learn employee.

Trainer applications will be open until December 10th.

Apply to be a Labor4Learning Trainer!

Check out this Live From the Farm recording!

"Expanding Agrotourism on the Farm"

Over the last 15 years, agritourism has helped Anna and Dave Geyer expand their farm and bring the community together.

In this episode, Anna takes us on a tour of the farm and shares how and why she and Dave started these business ventures, and the struggles they faced in getting started.

UPCOMING EVENTS

PFI 2022 Annual Conference Registration Opening Soon!

For our January 21-22 annual conference, we’re excited to be back in person at the Scheman Building at Iowa State University in Ames, Iowa. Please expect the same great conference experience you’ve come to know from PFI over our 36 years—50+ sessions, hundreds of attendees, 80+ exhibitors, plenty of networking time—but with COVID-19 still lingering, we will require face masks and have additional precautionary steps in place.
The conference theme this year is Facing the Horizon, where together we will gather to chart our course forward to a more resilient agricultural future.

Click here for more information as it becomes available.

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**Upcoming PFI events in the next two weeks**

**Nov. 16:** Forum - Conservation Programs  
7-8:30 pm | Oskaloosa, IA

**Nov. 17:** Forum - Conservation Programs  
7-8:30 pm | Storm Lake, IA

**Nov. 18:** Workshop - Explore Farming Series  
6-8 p.m. | Online

**Nov. 18:** Office Hours - Cooperators’ Program  
Noon-1 p.m. | Online

**Nov. 18:** Workshop - Explore Farming Series  
6-8 p.m. | Online

**Nov. 30:** Event - Cover Crop Boot Camp  
All day | Ankeny, IA

**Dec. 2:** Office Hours - Cooperators’ Program  
Noon-1 p.m. | Online

View more events on our calendar

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**BEGINNING FARMER RESOURCES**

We have recently updated our collection of business, financial, production and technical assistance resources to help aspiring and beginning farmers further their business goals. **You can access them by clicking on the icons below.**

We will continue to build this list and add new resources as they are available. If you see any resources missing that you find helpful, please share them with us. You can send them to **Celize Christy** at **celize@practicalfarmers.org**.

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**Check out these resources for beginning farmers**

**Farmer-to-Farmer Mentorship Program | MOSES**  
In this year-long program, newer farmers are paired 1-to-1 with a more experienced grower in order to move their farm forward, focusing on a specific production, business, or quality of life aspect of their farm. The MOSES Farmer-to-Farmer Mentorship Program connects farmers and facilitates education to empower strong, resilient organic communities throughout our region. [Learn more and apply](#)

**BIPOC Farmer Case Studies | Farm Equity National Assessment**
The Farm Equity National Assessment project is highlighting stories of BIPOC farmers across the nation and is **looking for BIPOC farmers who would be interested in sharing their stories as a case study for this project**. Selected farmers will be asked to participate in case study interviews following this survey, which may include a short video or podcast (interview style) that will highlight innovations, barriers, constraints, or best practices. There is a $500 stipend for the 50 farmers who are selected as case studies. If interested in participating, **take this survey**.

**Annual Latino Farmer Conference | NCAT**

The seventh annual Latino Farmer Conference begins December 8. The three-part webinar series is free to attend, and as always, sessions will be held in Spanish. The series will include informative presentations, virtual farm visits, and opportunities to connect with other farmers, farm educators, and sponsors.  
**Learn more and register**

**Agricultural Technology Platforms and Software to Manage Risks | Webinar Series**
November 11 - February 24  
Technology exists to solve agricultural challenges and manage business risks, yet the landscape of available options can be confusing and overwhelming. Join this series of 12 educational workshops featuring experienced farmers, software developers, agricultural technology companies, and agricultural service providers. Workshops will provide legal, production, financial, and marketing risk management solutions. **Learn more and register**.

**Humane Farming Mentorship Program | FACT**
FACT is now accepting applications for our **Humane Farming Mentorship Program**. Farmers interested in participating as mentees or mentors should review the program details and apply by December 31, 2021. **Learn more and apply online**

**Women’s Conference | National Farmers Union**
The 2022 hybrid **Women’s Conference** will be hosted virtually January 10-13 and in-person January 16-18. Attendees will attend sessions on cooperatives, business management, leadership, advocacy, and more! As a promotional partner, you will have the ability to share materials or advertisements with our attendees and participate in giveaways.

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**Funding Opportunities**

**Fund-a-Farmer Grants | FACT**
FACT awards competitive grants of up to $3,000 to working, independent farmers located in the U.S. who raise beef cattle, bison, broiler chickens, dairy cows, ducks, geese, goats, laying hens, pigs, sheep and/or turkeys. The deadline to apply is January 20, 2022. Grants will be awarded in March 2022.  
**Learn more & apply online**

**Sustainable Agriculture Demonstration Grant | Minnesota AGRI**
Supports innovative on-farm research and demonstrations. It funds projects that explore sustainable agriculture practices and systems that could make farming more profitable, resource-efficient, or personally satisfying.
Learn more and apply by December 9, 2021

**Pandemic Response and Safety Grant Program | USDA**
USDA is accepting applications for this new program that will assist small businesses in certain commodity areas — including specialty crop producers, shellfish farming, finfish farming, aquaculture, and apiculture; specialty crop, meat, and other processors; distributors; and farmers markets — with COVID-related expenses such as workplace safety measures, shifting to online sales platforms, transportation, worker housing, and medical costs.

Learn more and apply by November 22

**Pandemic Support for Certified Organic and Transitioning Operations | USDA**
USDA recently announced pandemic assistance to cover certification and education expenses to agricultural producers who are certified organic or transitioning to organic. USDA will make $20 million available through the new Organic and Transitional Education and Certification Program (OTECP). Eligible operations may apply for OTECP for expenses paid during the 2020, 2021 and 2022 fiscal years. Signup for 2020 and 2021 OTECP is open now through January 7, 2022.

Learn more and apply

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STAY CONNECTED

Looking for more?

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