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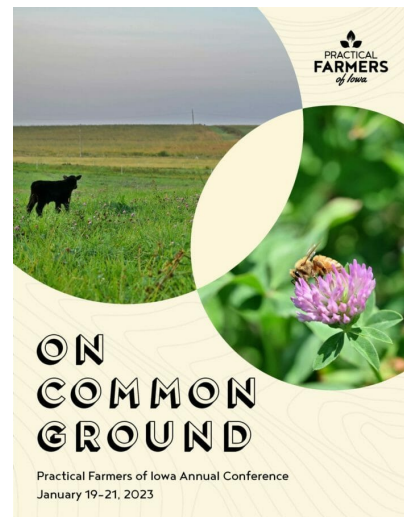


Beginning  
Farmer  
**NEWS**  
November 2022

## Register TODAY for On Common Ground: PFI's Annual Conference

Since our founding, the annual conference has been a keystone event for sharing knowledge, building connections and celebrating agriculture in Iowa (and good food!). We are pleased to offer 60-plus sessions on a wide variety of agricultural topics, 70-plus exhibitors, locally sourced meals and a spirit of curiosity and community.

People make the PFI annual conference a rich knowledge-sharing event, and we believe everyone on the farm contributes to a farm's success now, and in the future. We want our conference to be accessible to everyone, so we strive to keep our registration rates low and offer steep discounts for members.



**Members with a Farm & Household (\$60) membership may register themselves and all individuals covered under their membership (their household and farm employees up to 10 people) with the purchase of just one ticket (yes, one ticket).**

Learn more about the PFI annual conference & register [HERE](#)

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## Looking for local this Thanksgiving?

Check out [PFI's Local Foods Directory!](#)



Are you a member of PFI and want your farm added to the list? **Fill out this form** and we'll make the update!

*(Photo: Genuine Faux Farm - Tripoli, Iowa)*

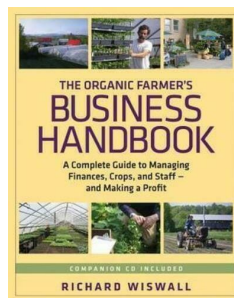
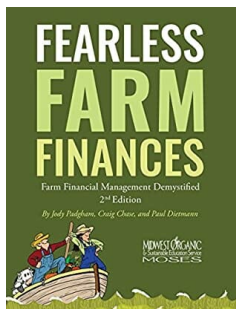
## Get your farm office organized with winter reading!

Getting your hands in the dirt and the sun on your face might be why you started farming, but to stay farming, you have to make sure your farm can become profitable. Check out these books on farm financials:

**Fearless Farm Finances** by Jody L. Padgham, Paul Dietmann, Craig Chase

**The Organic Farmer's Business Handbook** by Richard Wiswall

**The Farmer's Office - Tools, Tips and Templates** by Julia Shanks



## Couch time: What else to watch?



*(Photo: Kate Edwards)*

Thinking about looking for farmland? Curious to hear from other beginning farmers? Need to switch up your media consumption? Listen back to these 2017 annual conference sessions on PFI's Youtube Channel.

- **Building Relationships to Access Land - Aaron White, Jim Peterson, Kate Edwards**
- **Lessons Learned: First 10 Years of Farming - Ethan Book, Nathan Anderson, Kate Edwards**

# BEGINNING FARMER RESOURCES

*Check out these additional resources for beginning farmers*

## **Brighter Future Fund**

American Farmland Trust is accepting applications for the Brighter Future Fund 2022-23 grant cycle. Applications for grants up to \$5,000 funding farm projects building resilience and displaying innovation are encouraged. Examples of past funded projects can be found on the Brighter Future Fund website listed below and include hoop house installation, soil health improvements, and mobile farmers markets, just to name a few!

**Applications will be reviewed in the order in which they are received. The final day to apply is Nov. 15.**

## **National Farmers Mentoring Program**

After attending one of National Farmers' farmer educational seminars or online learning series, you are eligible for a mentorship. You can interact with your mentor through the two field days a year, and via telephone calls, text or email messages, depending on what works for the mentor.

Contact Austin Geist at [ageist@nfo.org](mailto:ageist@nfo.org) or (641) 750-7871 to apply.

## **Marbleseed Mentorship Program**

Apply for the 16th year of The Marbleseed Farmer-to-Farmer Mentorship Program! In this year-long program, newer farmers are paired 1-to-1 with a more experienced grower in order to move their farm forward, focusing on a specific production, business, or quality of life aspect of their farm. **Applications are due November 30.**

## UPCOMING EVENTS

### PFI events

#### **Nov. 10: Virtual Meeting - Farmers of Color Meeting**

*Hosted by: Celize Christy | Practical Farmers of Iowa*

6-7:30 p.m. | Online

Free

*(This is a BIPOC-only event)*

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### Friends of PFI events

#### **Nov. 10: Webinar - Transforming Your Workforce: Building Fairness & Cooperation at Your Farm**

*Hosted by: Elizabeth Henderson & John Magee | Northeast Organic Farming Association of New Hampshire*

7-8:30 p.m. | Online

\$10

#### **Nov. 17-19: Conference - South Dakota Local Foods Conference**

*Sturgis Community Center*

Sturgis, SD

\$150 (Student: \$65)

#### **Nov. 20-21: Conference - 2022 Iowa Organic Conference**

*University of Iowa Memorial Union  
Iowa City, IA*

**Nov. 12-13: Conference - 17th**  
**Annual Emerging Farmers**  
**Conference**

*Hosted by: Big River Farms*  
*Shoreview Community Center*  
Shoreview, MN  
\$20 (suggested)

\$100 (\$120 after Nov. 10)

**\*\*Visit PFI staff at this event!\*\***

[View more events on our calendar](#)

STAY CONNECTED



## Looking for more?

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