



Equipping farmers to build resilient farms and communities.



At the PFI Annual Conference **Wade Dooley & Landon Plagge** talked about their experiences as owners and operators of cover crop seed businesses in Iowa.

### Watch them discuss:

- Seed business equipment and infrastructure
- Managing workloads
- Planting, harvesting, and postharvest for small grains
- Seed business expenses and returns



#### **Highlights**:

"I really enjoy raising and selling rye because it makes me a decent amount of money and I'm able to get my crop harvested in July instead of panicking about corn harvest and custom cover cropping at the same time." - Wade Dooley

"If you plant small grains you can get an awesome cover crop after; that is one of the huge benefits of planting a small grain like oats. I've grown some of my best corn after oats and a cover crop like turnips, radish and volunteer oats." -Landon Plagge

Watch the recording of Wade & Landon's session

# **PROGRAM UPDATES**

## **Open for 2023: Small grains cost-share**



Farmers in Illinois, Iowa, Minnesota, Nebraska and Wisconsin with conventional or transition-to-organic small grain acres are still eligible for cost-share of \$20/acre when they follow their small grain with a legume cover crop.

On top of that, we have additional cost share for taking a nitrogen fertilizer credit in corn that follows a small grain in an extended rotation.

Head to our website to learn more and apply today!

## **Small Grains News: A Year in Review**



In 2022 we spoke with farmers from 5 different Midwest states about a variety of topics and practices.

Re-visit <u>these featured farmers we</u> <u>talked to in 2022</u> as we look forward to another year of learning about extended rotations from farmers across the Midwest.

If you want to share your story in 2023, please contact: <u>taylor.hintch@practicalfarmers.org</u>

### **Members: Please complete the PFI member survey**

Every three years, we ask all Practical Farmers of Iowa members to complete a survey that provides staff and our board of directors with a snapshot of our membership, and helps guide our future programming.

The information you provide us in this survey is vitally important for keeping us a member-led organization.

If you're a current member of Practical Farmers of Iowa, the email address for the primary contact on your membership should have received an emailed invitation to complete the survey on Jan. 13, 2023. Please check your inbox (and spam folder) for the invitation from surveys@practicalfarmers.org.

If you have any questions or would prefer to complete the survey over the phone, please contact Steve Carlson at **steve.carlson@practicalfarmers.org** or (515) 232-5661.

We appreciate your effort helping to guide our farmer-led organization!

# IN THE FIELD

### Oats Bearing Profits: Cutting Inputs by Extending Crop Rotations



Nebraska farmer **Jeff Steffen** has used an extended rotation since 2015.

Jeff and his wife Jolene operate a 600acre farm in the most northeast portion of the state and they raise oats for cover crop seed, in addition to corn, soybeans, rye and peas.

In 2022 Jeff shared his experiences raising oats and cutting inputs during a shared learning call, **re-visit the** recap blog for insight into Jeff's operation.

### Are Brewing and Distilling Markets for Small Grains Right for You?

Alternative markets for small grains can be hard to come by - especially brewing and distilling markets.

This blog highlights grain specifications from one brewery and one distillery in 2018. If you're looking



to grow grains for alternative markets, learn more about what it takes here.

### Additional economic & market resources:

- Small Grains Business Directory
- Markets FAQ

# **UPCOMING EVENTS**



### **PFI's Midwest Covers & Grains Conference**

Come learn from other farmers and advance your understanding of how diversified rotations and cover crops can work for you.

This one-day event **will feature a variety of sessions** exploring a range of topics including selling cover crop seed, relay cropping and more!

**Register Today** 

## Shared Learning Call on Feb. 3: Marsden Update with Marshall McDaniel



Marshall McDaniel works as an associate agronomy professor at ISU. His research focuses on the interactions between soils and plants and how humans can interfere with or enhance these interactions.

<u>In this shared learning call hear</u> <u>from Marshall about ongoing ISU</u> <u>research at Marsden farms.</u>



All times listed are central daylight time

#### Feb 3: Shared Learning Call -

<u>Marsden Update</u> Hosted by: Marshall McDaniel & Practical Farmers of Iowa Noon-1 p.m. | Online

### Feb 7: Farminar - <u>Thinking Through</u> <u>Cover Crops: How to Set Goals,</u> <u>Design Optimal Seed Mixes and</u> <u>Minimize Costs</u> Hosted by: Thomas Björkman & Practical Farmers of Iowa Noon-1:30 p.m. | Online

#### Feb 23-25: Conference - The

Marbleseed (formerly MOSES) Organic Farming Conference Hosted by: Marbleseed La Crosse, WI \*\*\*Visit PFI staff at this event!\*\*\*

#### March 2: Conference - <u>Midwest</u> Covers & Grains Conference Hosted by: Practical Farmers of Iowa Cedar Rapids, IA

### March 7: Farminar - <u>Diversified</u> <u>Crop Rotations in an Organic</u> <u>System</u>

Hosted by: Jacob Landis & Practical Farmers of Iowa Noon-1:30 p.m. | Online

## March 10: Shared Learning Call-

**Topic TBD** Hosted by: Practical Farmers of Iowa Noon-1 p.m. | Online

More upcoming events

Contact **taylor.hintch@practicalfarmers.org** to plan or promote an event.

# **STRAW POLL**

How does your corn yield following a legume cover/hay (clover, alfalfa, vetch, etc.) in extended rotation compare to your corn yield in a two-year corn-soybean rotation?

Answer the poll question below:

Lesser corn yield following a legume cover/haySelectAbout the sameSelect0 - 10 bushel/acre increase following a legume cover/haySelectOver 10 bushel/acre increase following a legume cover/haySelectN/ASelect

## **Previous poll results:**

Which of the following small grains markets would you like to learn more about in the new year?

- All of the above and more! 30%
- Cover crop seed markets 20%
- Niche markets (brewing markets, pet food) 20%
- Livestock feed markets 15%
- None of the above I'd rather keep my small grains on-farm 10%
- Conventional food-grade 5%

Send us your straw poll ideas! We want to know what YOU want to know. Reply to this email with your ideas for the next poll.

STAY CONNECTED

# Looking for more? Contact us today!

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