



Grinnell Heritage Farm  
PFI Field Day  
Recordkeeping: From Paper to  
the Field  
8/22/13

# Recordkeeping Overview

- We use Microsoft Excel, Quickbooks Pro Plus 2013, and PayPal to document all of our farm activities.
- Field mapping, seed purchases, and quantities of each item are determined in the winter months.
- This process starts after we meet with our wholesale clients.

# Excel Master Database

- This database includes all of the growing and process data that we need to run the farm during the growing season. This database is the hub for acreage calculations, seeding schedules, transplant schedule, tillage report, and FSA NAP policy reporting.
- This database is completed during the winter months prior to the start of the growing season.
- [View database](#)

# Seeding Schedule

## GRINNELL HERITAGE FARM - SEEDING + TRANSPLANTING SCHEDULE

YEAR 2013

Seeding		Seeding Date - 100 CT		200 CT	TP Seeding	TP Seeding	Bed		Field	Bed Feet	Seeding/TP Notes
Date - Plan	Variety Name	Actual	FLAT	FLAT	Date - Plan	Date - Actual				Length	
04/21/13	Arugula - 02	-	Direct Se	Direct Se	4/21/2013	-	(blank)	(blank)		50	Use last year's seed
	Ruby Streaks Mustard Gree	-	Direct Se	Direct Se	4/21/2013	-	(blank)	(blank)		25	Use last year's seed
04/22/13	Genuine Cucumber	- 5-1-13	⑤	-	5/20/2013	-	(blank)	(blank)		400	Seed Marketmore 76 or
	Snow Leopard Melon	- 5-1-13	①	-	5/17/2013	-	(blank)	(blank)		150	Use last year's seed
	Sugar Baby Watermelon	- 5-1-13	⑤	-	5/17/2013	-	(blank)	(blank)		590	-
	Sultan Cucumber	- 5-1-13	⑤	-	5/20/2013	-	(blank)	(blank)		400	Use last year's seed
04/25/13	Basil - 2	5-1-13	0	③	5/23/2013	-	-	-		100	use old seed
	Chioggia Guardsmark Org.-	-	Direct Se	Direct Se	4/25/2013	-	-	-		210	Use last year's seed
	Orion Fennel - 3	- 5-1-13	④	-	5/23/2013	-	(blank)	(blank)		100	2 rows per bed, 6 inches
	Red Ace Beet - 2	- ✓	Direct Se	Direct Se	4/25/2013	-	-	-		500	seed plate 8.5, use old s
	Space Spinach - 4	-	Direct Se	Direct Se	4/25/2013	-	(blank)	(blank)		500	use old seed
	Super Sugar Snap Pea - 2	- ✓	Direct Se	Direct Se	4/25/2013	-	58	C		625	use old seed
	Touchstone Gold Beet-2	- ✓	Direct Se	Direct Se	4/25/2013	-	-	-		210	(blank)
04/28/13	Sessantina Grossa Broccoli	- Did not plant	Direct Se	Direct Se	4/28/2013	-	(blank)	(blank)		100	use old seed
05/01/13	Bishop Cauliflower	- Fremont 5-1-13	0	②.5	5/29/2013	-	(blank)	(blank)		300	Use last year's seed
	Dunja Zucchini-1	- 5-1-13	②.5	-	5/22/2013	-	(blank)	(blank)		225	Use last year's seed
	Fremont Caulifloer - 2	- 5-1-13	0	②	5/29/2013	-	(blank)	(blank)		300	-
	G Star Patty Pan Squash - 1	- 5-1-13	④	-	5/22/2013	-	(blank)	(blank)		375	When out of current see
	Goldy Zucchini-1	- 5-1-13	②.5	-	5/22/2013	-	(blank)	(blank)		225	When out of current see
	Moon & Stars Watermelon	- 5-1-13	⑤	-	5/26/2013	-	(blank)	(blank)		500	Use last year's seed
	Rocky Ford Melon	- 5-1-13	④	-	5/26/2013	-	(blank)	(blank)		500	Use last year's seed
	Sunburst Summer Squash	- 5-1-13	④	-	5/22/2013	-	(blank)	(blank)		375	When out of current see
05/02/13	Cherriette Radish - 2	-	Direct Se	Direct Se	5/2/2013	-	(blank)	(blank)		125	Use last year's seed

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# Field Mapping

- Field mapping is done once the quantities of each crop needed have been finalized.
- This field map is done in the winter prior to the start of the growing season.
- The field map ensures our crops are being rotated and that enough field space exists for everything we need to grow. It also helps crew members find the field they're looking for. Used for tilling, harvest, seeding, harvest log, and transplanting.
- [View mapping schedule](#)

# QuickBooks Pro Plus 2013

- QB is our accounting software. We do all of our A/R, A/P, Financial Reporting, CSA Distribution Lists, Packing Shed Harvest Reporting and Shipping Reporting using this program.
  - Invoice
  - CSA Distribution Report
  - Harvest/Bag Report
  - Shipping Report
  - Accounts Receivable
  - Payroll & Payroll Taxes

# Packing Shed Communications Board



# Harvest + Packing Shed Report

5:28 PM  
07/11/12  
Accrual Basis

Grinnell Heritage Farm, Inc.  
**HARVEST + PACK REPORT**  
CSA - WHOLESALE - MARKET

Beets - greentop - 2  
Carrots - greentop - 3  
Carrots - bulk - 1 part.

Memo	Date	Name	Qty	NEED	INVENTORY	HARVEST	WHOLESALE CASES	CRATES - FM/CSA	BAG/SIZE	DONE
<b>Wholesale (Wholesale Sales Only)</b>										
<b>Beets - Chioggia Bulk - OG (Beets - Chioggia Bulk - OG)</b>										
Beets - Chioggia Bulk - OG	08/21/2013	Prairiewoods Franciscan Spirituality Cen.	10.00		2					
Beets - Chioggia Bulk - OG	08/21/2013	Local Foods Connection:LFC - Crisis Center	100.00							
<b>Total Beets - Chioggia Bulk - OG (Beets - Chioggia Bulk - OG)</b>			<b>110.00</b>	4						
<b>Beets - Golden Bulk - OG (Beets - Golden - Bulk - OG)</b>										
Beets - Golden - Bulk - OG	08/21/2013	New Pioneer Food Coop:Iowa City	25.00		9					
Beets - Golden - Bulk - OG	08/22/2013	Wheatsfield Coop	25.00							
<b>Total Beets - Golden Bulk - OG (Beets - Golden - Bulk - OG)</b>			<b>50.00</b>	2						
<b>Beets - Red Bulk - OG (Red Ace Beets - Bulk - OG)</b>										
Red Ace Beets - Bulk - OG	08/21/2013	New Pioneer Food Coop:Kitchen	50.00							
Red Ace Beets - Bulk - OG	08/21/2013	New Pioneer Food Coop:Coralville	50.00							
Red Ace Beets - Bulk - OG	08/21/2013	New Pioneer Food Coop:Iowa City	25.00							
Red Ace Beets - Bulk - OG	08/22/2013	Wheatsfield Coop	25.00							
Red Ace Beets - Bulk - OG	08/22/2013	Fresh Cafe & Market	50.00							
<b>Total Beets - Red Bulk - OG (Red Ace Beets - Bulk - OG)</b>			<b>200.00</b>	8						
<b>Collard Greens - OG (Collard Greens - OG)</b>										
Collard Greens - OG	08/21/2013	New Pioneer Food Coop:Coralville	24.00							
Collard Greens - OG	08/21/2013	Local Foods Connection:LFC - Crisis Center	48.00							
Collard Greens - OG	08/22/2013	Wheatsfield Coop	24.00							
<b>Total Collard Greens - OG (Collard Greens - OG)</b>			<b>96.00</b>	4 + 4 = 8						
<b>Cucumbers - OG (Cucumbers - OG)</b>										
Cucumbers - OG	08/21/2013	New Pioneer Food Coop:Kitchen	50.00							
Cucumbers - OG	08/21/2013	Local Foods Connection:LFC - Crisis Center	50.00							
<b>Total Cucumbers - OG (Cucumbers - OG)</b>			<b>100.00</b>	4						
<b>Fennel OG (Fennel OG)</b>										
Fennel OG	08/21/2013	New Pioneer Food Coop:Coralville	24.00							
Fennel OG	08/21/2013	New Pioneer Food Coop:Iowa City	24.00							
<b>Total Fennel OG (Fennel OG)</b>			<b>48.00</b>							

WASH FRIDAY  
WASH FRI  
BCR



# Label Maker

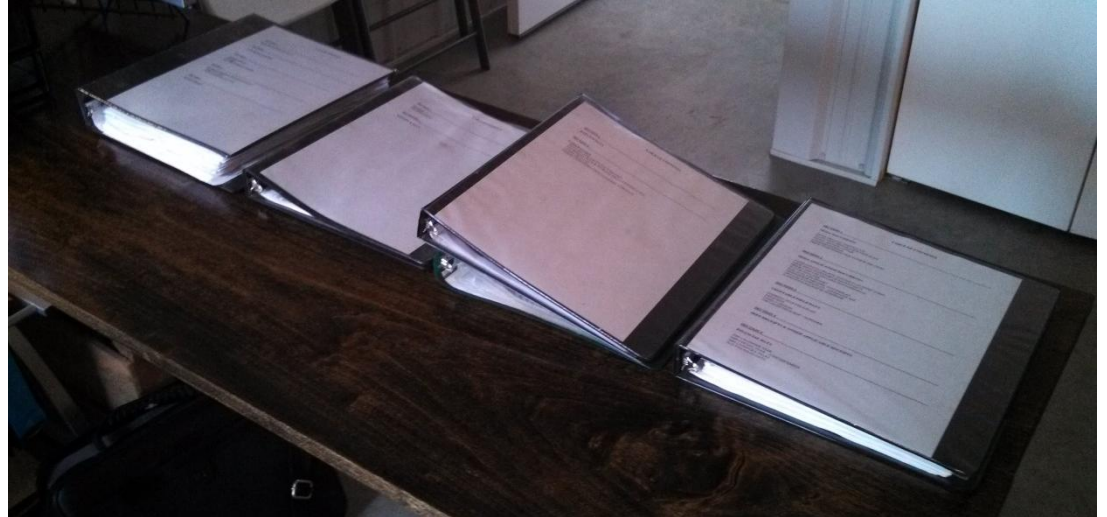
Labels are created using the Harvest and Packing Shed Report.

This report gives the quantity of each item needed making it easy and efficient to create the correct number of labels.



# Binders

- Organic Certification
- Cash Receipts
- Seeding
- Harvest
- Field Map



# Packing Shed In Action



# Packing Shed In Action



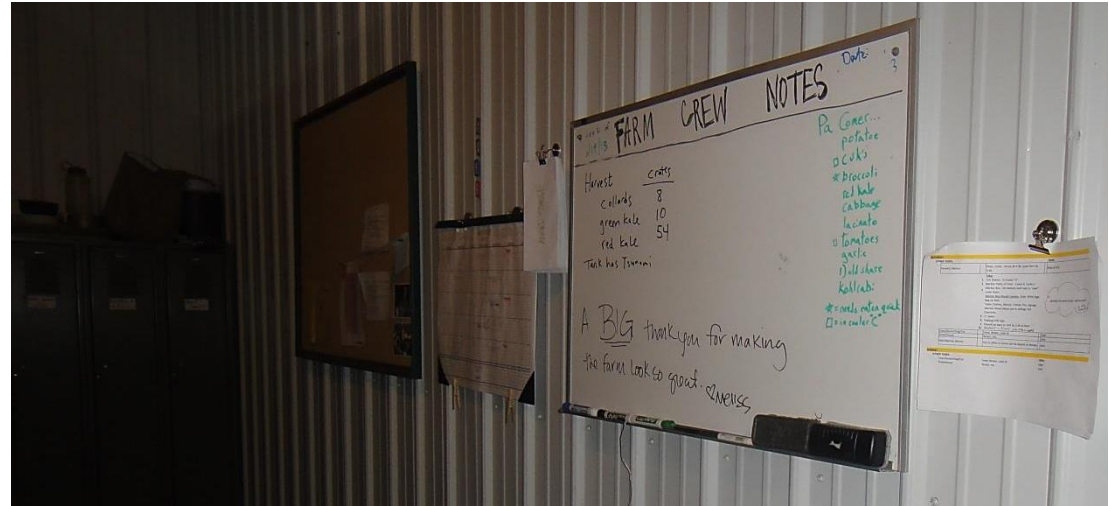
# Packing Shed In Action



# Farm Crew

- Payroll, Payroll Taxes all managed in QB.
  - Timesheets housed in crew area
  - “Crew Board” helps with daily communication.
  - Crew area helps keep shed tidy.
  - Crew area in cooler – for food they’re taking from farm.
- 
- View QB Payroll Screen

# Crew Area





Thank you PFI for giving us the opportunity to host this field day!

A light dinner will be provided by Prairie Canary featuring many of our fruits, vegetables, and ground beef.